

# NJIT Spring 2008 Career Fair

Wednesday, March 12, 2008

## ASCO Power Technologies

*Manufacturing*

<b>Organization Profile:</b>	Over the past 100 years, ASCO Power Technologies has been pioneering every major product innovation in power transfer technology. Today, we are an industry leader in the manufacturing of automatic transfer switches, industrial control products and power control systems, and the world leader in emergency and standby power transfer solutions.
<b>Address:</b>	50 Hanover Road Florham Park, NJ 07932
<b>Webpage:</b>	<a href="http://www.ascopower.com">www.ascopower.com</a>
<b>Hiring:</b>	BS MS PhD
<b>Majors of Interest:</b>	CoE, EE, ES, CPT, ECET
<b>Position Type(s):</b>	Full-Time
<b>Position Title(s):</b>	Sales Trainee, Applications Engineer, Design Engineer
<b>Position Descriptions:</b>	<p>Sales Trainee:</p> <p>Upon completion of 6 months of training at our Corporate Headquarters in Florham Park, NJ, successful trainees will join our industry leading sales, marketing, and product management staff. As a key member of the team, you will consult/determine how our products and services should be designed or modified to meet our customer's needs. You will be supporting an established customer base of consulting engineers, facility managers, contractors and systems integrators. You will also respond to technical inquires in interpreting, processing and managing customer orders and large-scale projects. You must possess superior interpersonal and communication skills. Additionally, desire for mobility within the continental U.S. is essential.</p> <p>Applications Engineer:</p>

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Respond to inquiries in support of our sales staff for automatic transfer switch products, power control/paralleling systems, industrial control and communications products. Review plans and specifications to determine applicable product conformance and standards. Manage project orders and other customer service duties. Candidates should have knowledge of AC and DC circuits, including 3-phase power. Excellent organizational and communication skills; attention to detail and time management are required.

### Product Engineer:

Design PLC based power control systems and work along with the Mechanical Engineering group in a Project team environment. Product Engineers create product documentation including bills of material, assembly drawings, schematic diagrams, outline drawings, test procedures and descriptions of operation. Knowledge of low and medium voltage power applications, protective relay application schemes, UL891 and UL1558 standards and knowledge of PLC control required.